

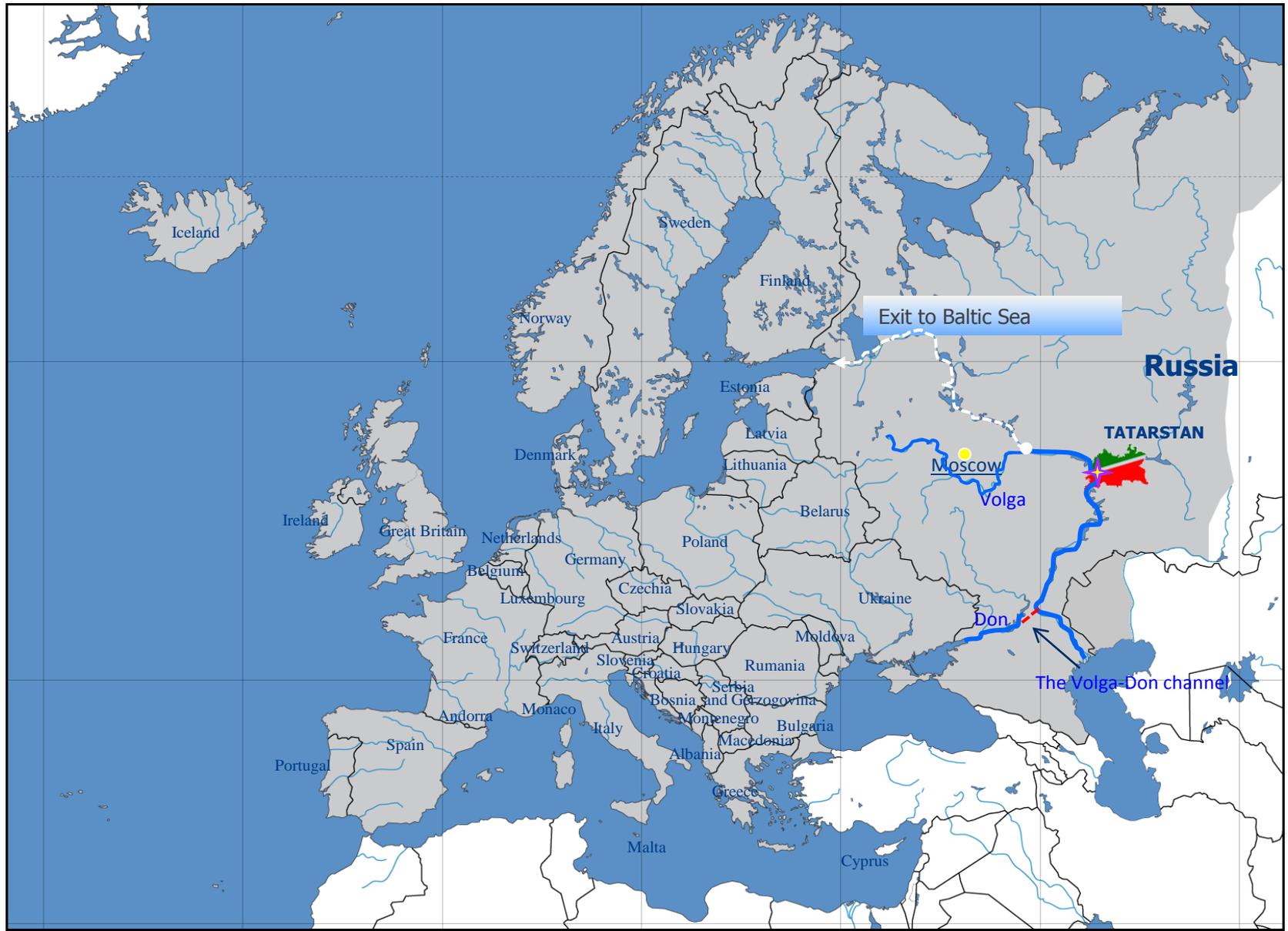


*Республика Татарстан*

*Republic of Tatarstan*



# WELCOME TO THE REPUBLIC OF TATARSTAN





## Academy of Sciences of Tatarstan

### Higher Education :

PFU incorporating

KGU – academic science,

KSFEI – finance,

TGGPU – teachers' training,

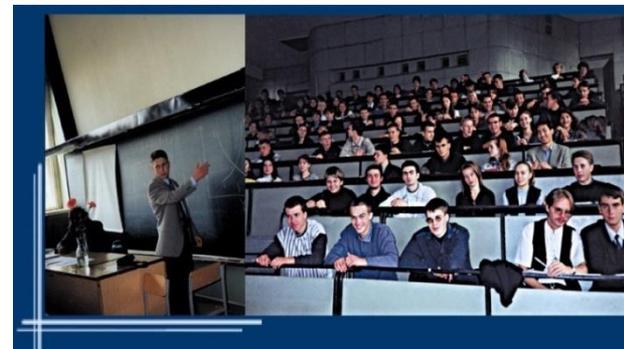
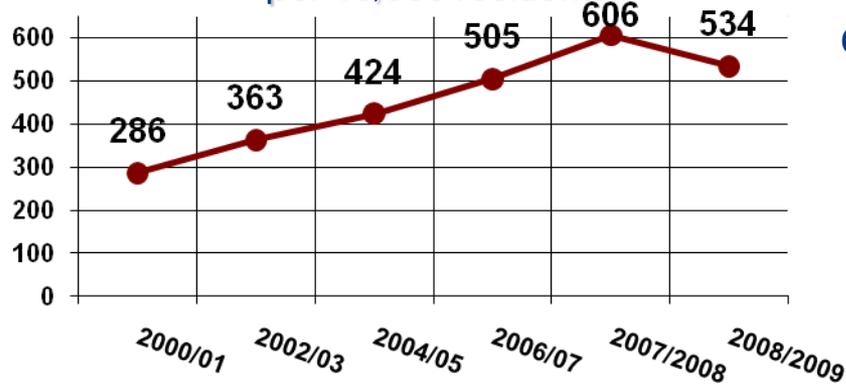
KGTU – chemistry,

KAI – aircraft and vehicle construction,

KGEU – energy, ...

A total of 93 higher educational establishments and branches

Number of students  
per 10,000 residents



# Tatarstan: International Scientific Centre



***World Universiade Games** are the second in the importance and scale international sport competitions after the Olympic Games. Some 140 countries are participants of these events.*

*Athletes of Tatarstan are among the Russia's leaders in various kinds of sports: hockey, football, volleyball, basketball, water polo, auto racing, fencing, wrestling etc.*



Kazan boasts of the developed sports network for international-level competitions in hockey, football, basketball, volleyball, water polo, field hockey, and other sports.

# Universiade 2013

- Territory – 67,800 square kilometres
- Population – 3.8 million
- Population density – 55.8 persons per sq. km.

## Natural Resources:

oil – about **0.8** billion tonnes;

gypsum - **72** million tonnes ;

oil bitumen - **7** billion tonnes;

peat - **800** peat bogs;

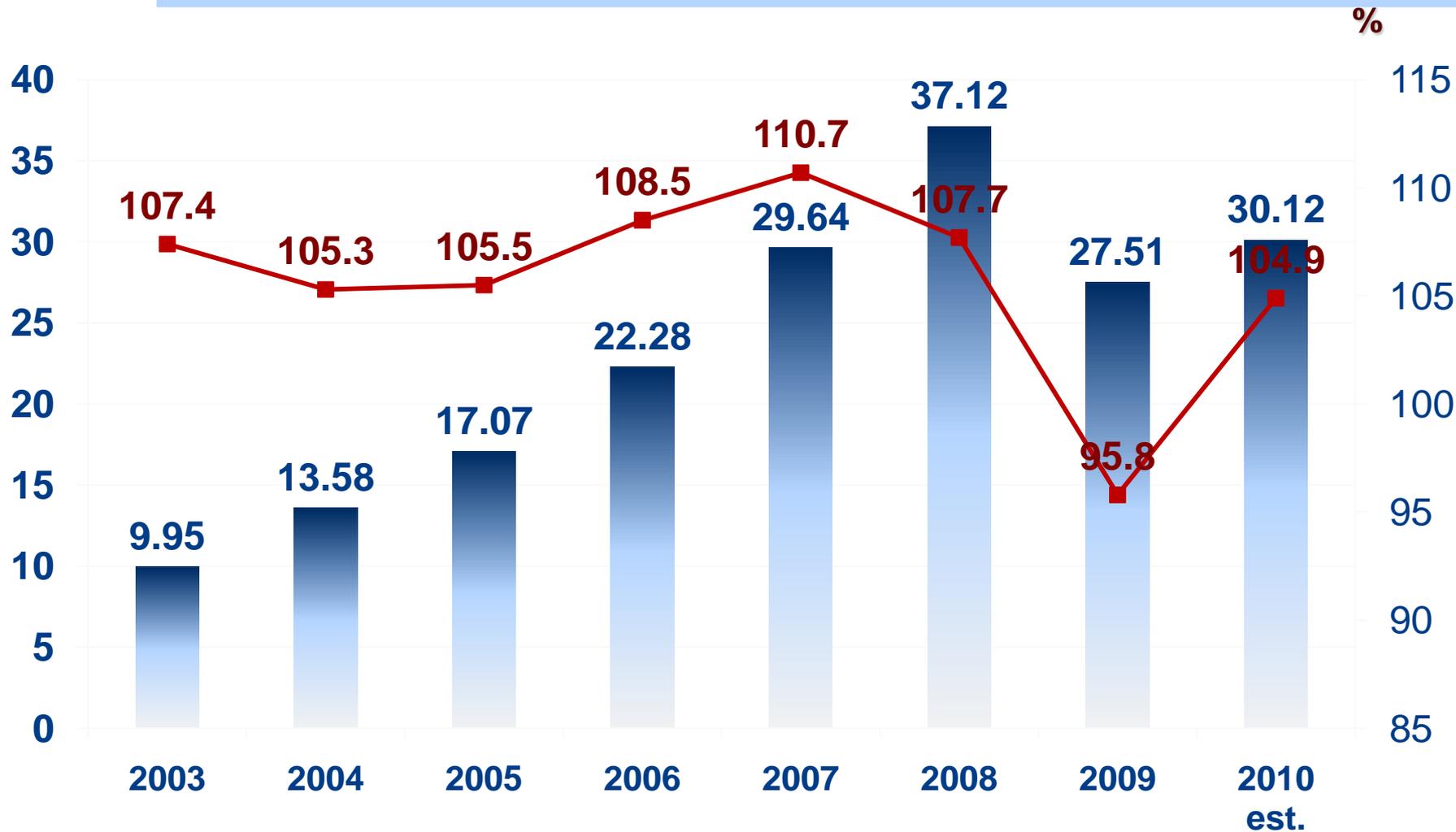
construction stone – **56.7** million cubic meters;

brick clay – **158.3** million cubic meters;

chalkstones, dolomites, etc.

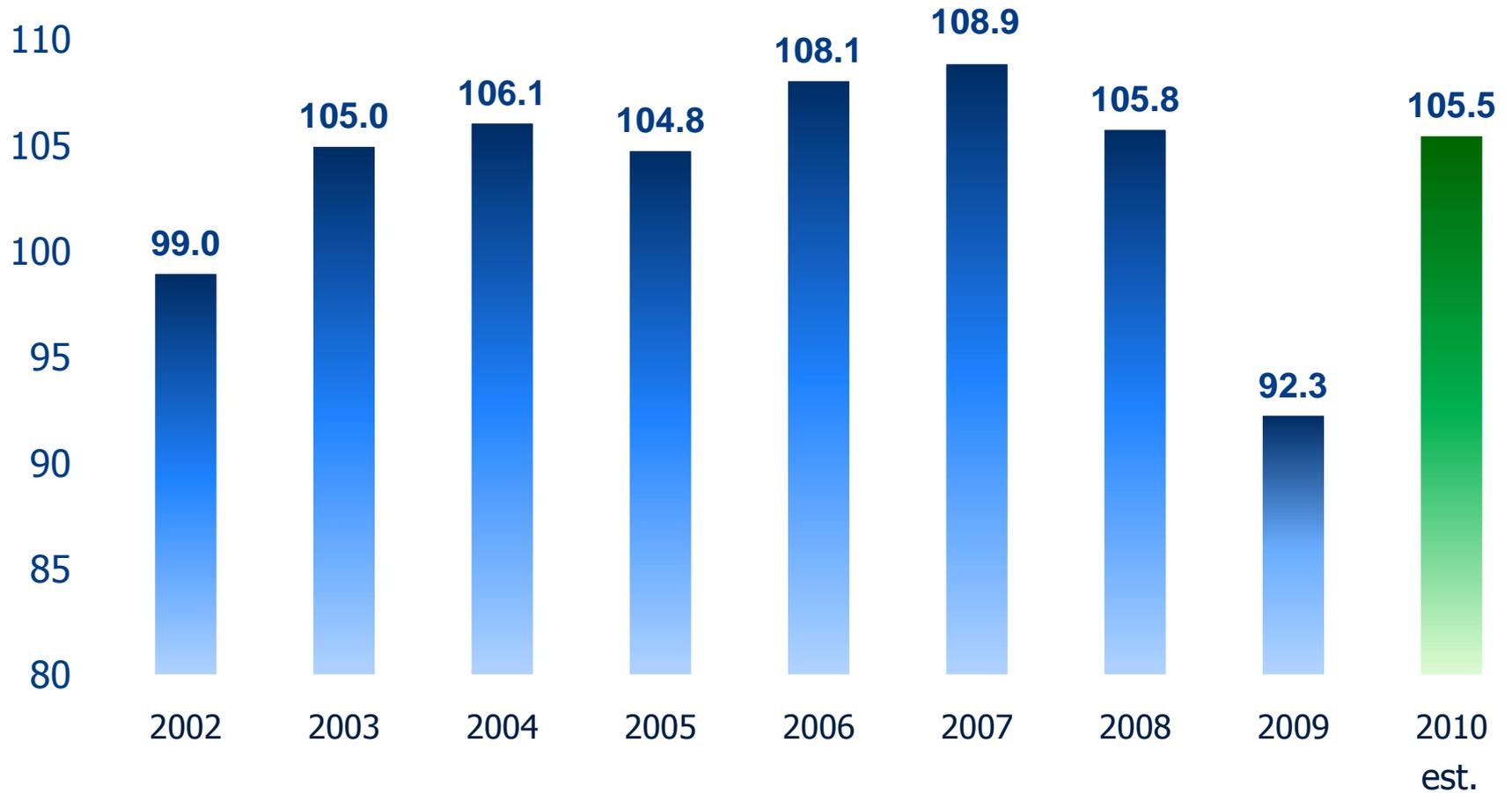


\$ Billion

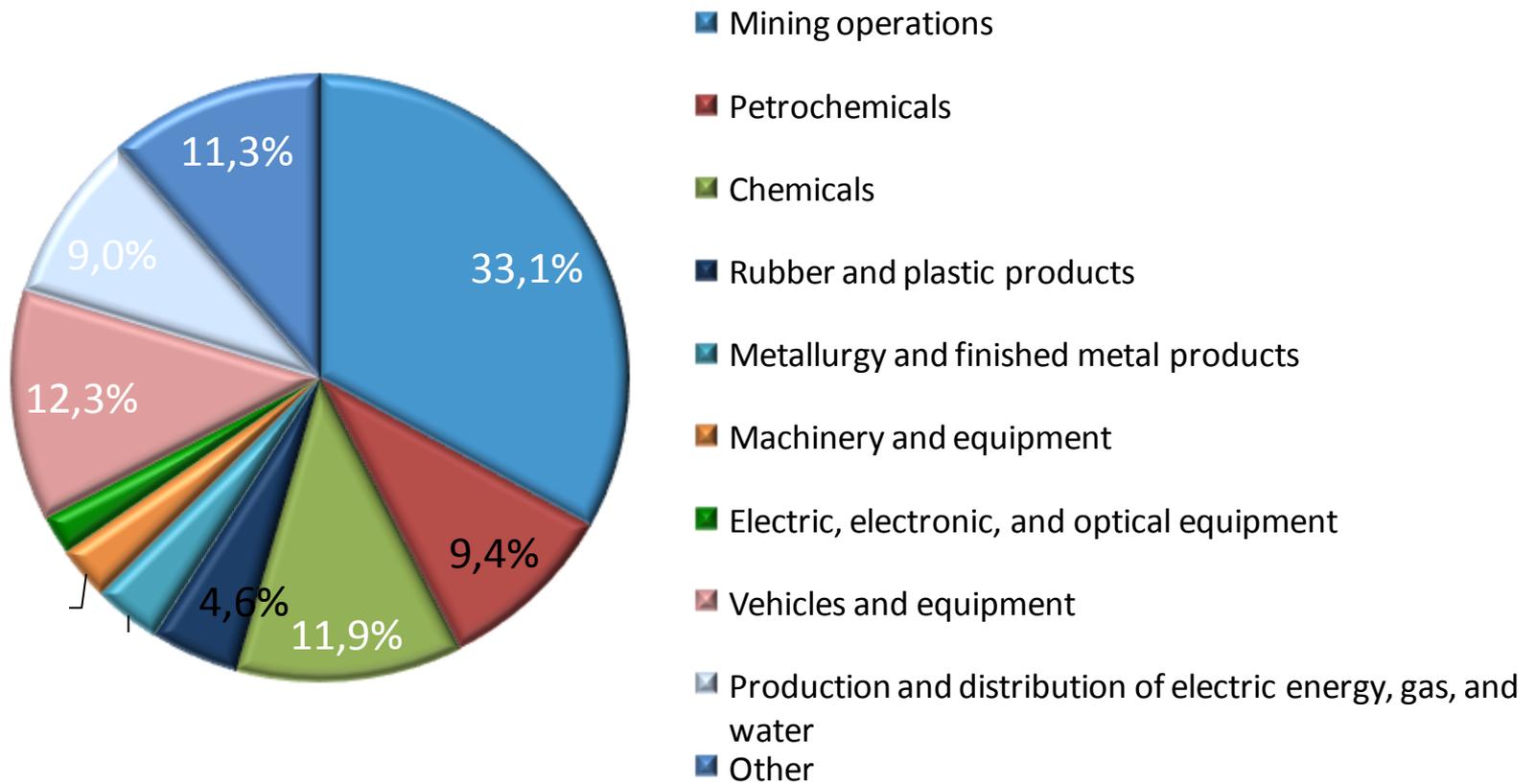


# GRP of the Republic of Tatarstan

%



# Index of Industrial Production



# Structure of industrial production in 2009



Total explored oil reserves: 900 million MT  
Produced for 12 months of 2009: some 32.4 million MT  
Total explored bituminous oil reserves: some 7 billion MT

Oil is produced by OAO Tatneft and 33 small oil-production companies (SOCs). SOCs produced totally over 6 million MT of oil with an annual output varying from 7,600 to 710,000 MT.



- ❑ Tatneft is one of the Russia's leading oil companies.
- ❑ Accumulated oil production is over 3 billion MT.
- ❑ Annual volume of oil extraction is some 25 million MT (25.8 million MT in 2008).
- ❑ In volumes of oil extraction, the company ranks 6th among Russian oil companies and 30th in the world.
- ❑ Crude oil is extracted from 57 oilfields, the main one being Romashkinskoye, one of the world's largest.
- ❑ In volumes of proven reserves, (6,139.7 million bbls) Tatneft ranks 18th in the world.

## Crude Oil Production



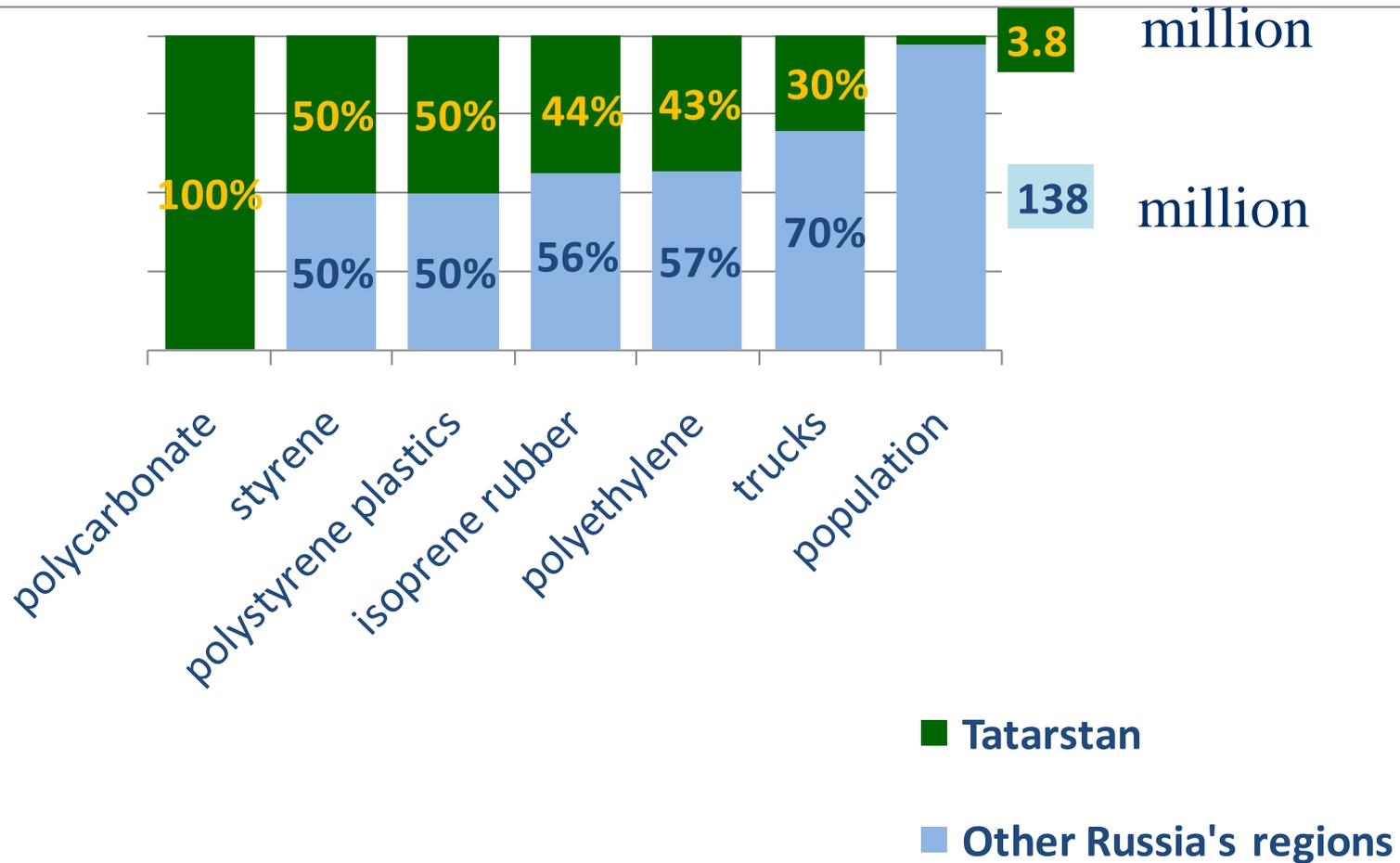
- ➔ Oil refinery with capacity of **7 million MT /year**;
- ➔ Deep oil processing plant;
- ➔ Petrochemical plant for production of aromatic hydrocarbons.

✓ Payback period: 10 years

## Complex of Oil-Refining and Petrochemical Plants in Nizhnekamsk

- ✓ **OA O Tatneft** - oil production of about 25 million tonnes/year
- ✓ **OA O Nizhnekamskneftekhim** - synthetic rubbers, polystyrene, polypropylene, polyethylene, monomers, ethylene oxide, propylene oxide, alpha olefins, surface-active reagents etc.)
- ✓ **OA O Nizhnekamskshina** – car, truck, and agricultural tyres
- ✓ **OA O Kazanorgsintez** – over 170 products made at Etilen, Orgprodukty plants, nitrogen, oxygen and cold production, bisphenol, LP polyethylene, LD polyethylene, polycarbonates etc.
- ✓ **OA O "Nafis Cosmetics"** – synthetic detergents, stearin, soap, glycerine, hydrogenated fat

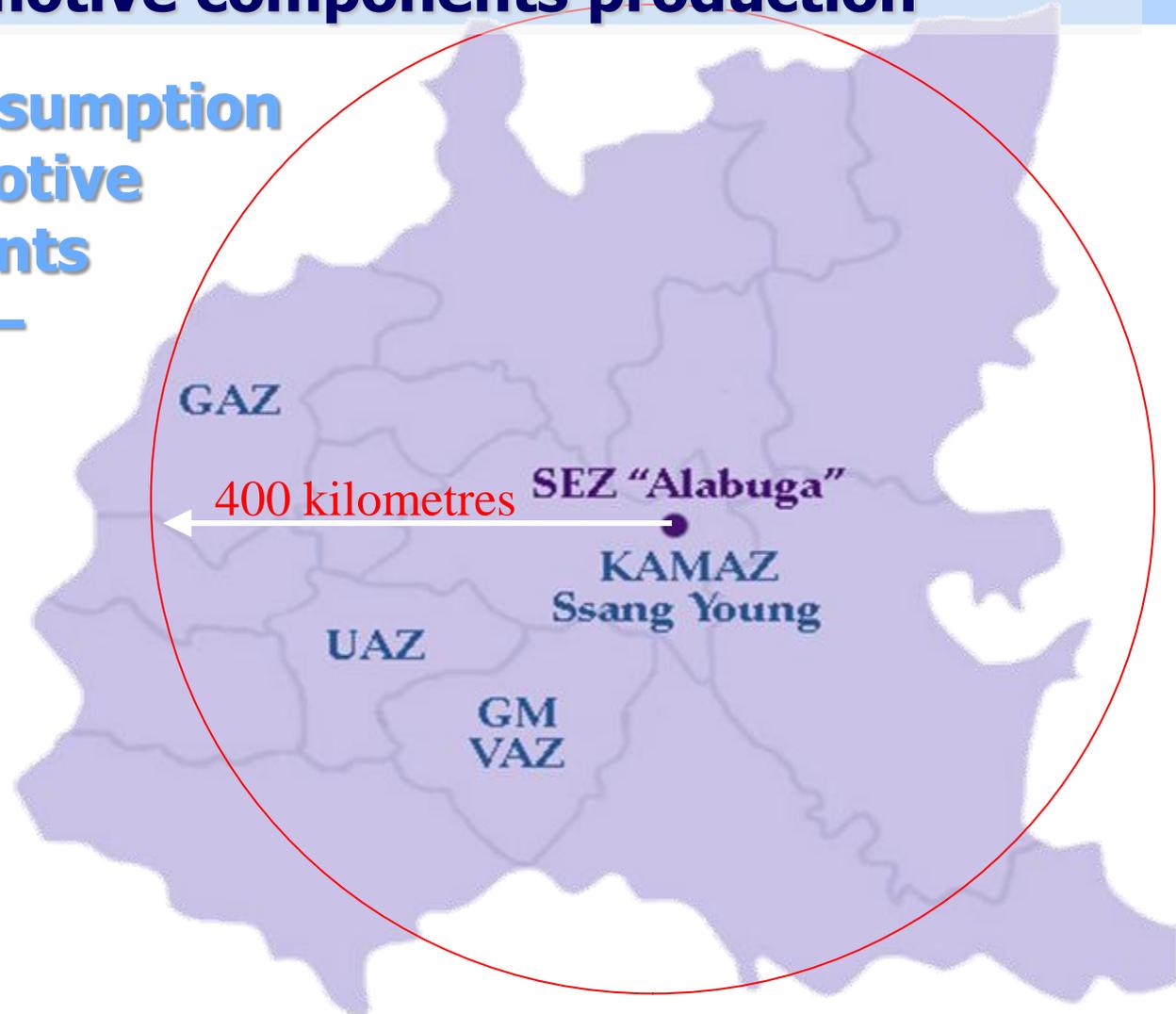
## Petrochemical Enterprises of Tatarstan



## Contribution of Tatarstan to Russia's Economy

# Alabuga: an excellent site to place your automotive components production

Total consumption of automotive components per year – \$3 billion



Location of Major Russian Automotive Manufacturers



[www.kamaz.net](http://www.kamaz.net)



**KAMAZ is widely known in Russia and abroad. The enterprise is engaged in the development, production, assembly and after-sales services of trucks and cars, diesel engines, parts, assemblies and components of motor vehicles, manufacturing of tools, machining attachments, and tailored equipment.**



**OAO KAMAZ**

# Engines of Cummins, Transmission Gearboxes of Zahnrad Fabrik, Brake Assemblies of Knorr-Bremse ....



**Automotive Components of World  
Manufacturers Used in KAMAZ Trucks**



**Cooperation between KAMAZ and DAIMLER AG**

Van 2.3 SWB, MWB, LWB

**FIAT DUCATO**



**FIAT  
LINEA**



**FIAT DUCATO**



Minibus 2.3 LWB

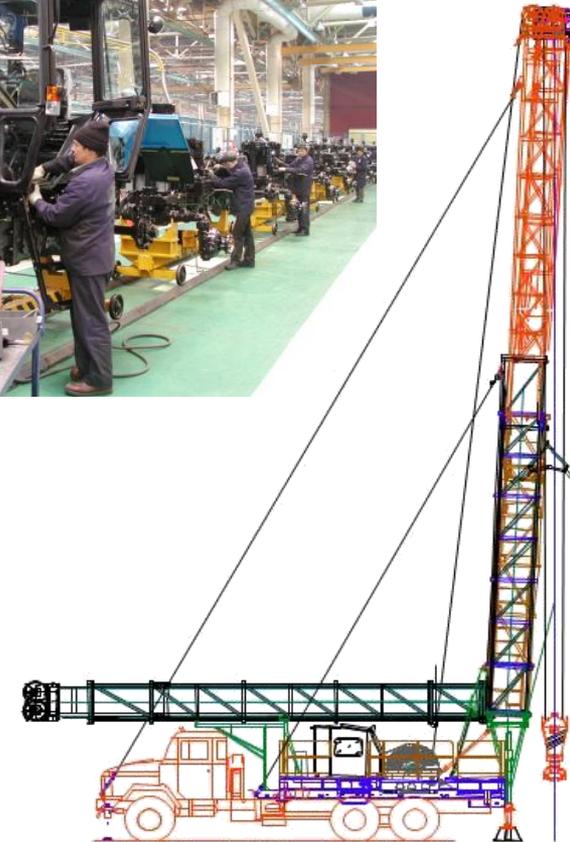
**Car Assembly Projects  
of Sollers Group**



➤ Logging truck PKS-5



➤ Axially adjustable backhoe loader  
EP-2630E



➤ Lifting unit APRS-50



- Max. passenger seats: 210
- Speed: 850 km/h
- Flight range: 6,500 km
- Noise level: in conformity with ICAO Chapter III
- Flight altitude: up to 12,100 m
- Crew: 3

- Max. passenger seats : 102
- Speed : 820 km/h
- Flight range : 2,040 km
- Noise level: in conformity with ICAO Chapter IV
- Flight Altitude: up to 11,000 m
- Crew : 2-3



- Ammunition: up to 45 MT
- Speed Range: 2230 km/h (at altitude 10 km)
- Flight Range: 14600 km
- Flight Altitude: up to 18000 m
- Crew: 4



- Ammunition: up to 21 MT
- Speed range: 2,300 km/h
- Flight range: 7,000 km
- Flight altitude: up to 13,300 m
- Crew: 4

**Kazan Aircraft Production Association  
named after S.P. Gorbunov**



- Max. passenger seats: 9
- Speed: up to 285 km/h
- Flight range: up to 635 km
- Flight altitude: up to 5,700 m



- Max. passenger seats: 30
- Freighter version:  
freight (+external) up to 7 MT
- Speed: up to 285 km/h
- Flight range: up to 885 km
- Flight altitude: up to 5,100 m



- Passenger seats: 2
- Freight (+external) up to 240 kg
- Speed: up to 190 km/h
- Flight range: up to 400 km
- Flight altitude: up to 4,700 m



**ВОЕННО-  
ТРАНСПОРТНЫЙ  
МИ-17-1В  
MILITARY-  
TRANSPORT  
MI-17-1V**



**ТРАНСПОРТНЫЙ  
МИ-17  
TRANSPORT  
MI-17**



**Aircraft target Scat complex of Sokol**



**Single-seat aircraft MVEN-2  
Farmer**



**Unmanned air vehicle of Enics**



**New unmanned air vehicle of Enics**

## **Unmanned and Single-Seat Planes**



- Patrol ship
- Leader of the Caspian Flotilla



- Tonnage: some 12,000 MT
- Speed: 10 knots ( 18.5 km/h )
- Crew: 14



- Missile hovercraft
- Navigation range: 800 miles;
- mean draught :3,8 m
- Max. speed: 45 knots



- Passenger capacity: 150
- Speed: up to 70 km/h
- Range capacity up to 600 km



- Patrol ship Gepard - 3.9
- Against the air, surface and underwater enemy;
- Protection and patrolling of sea border



- Patrol ship



- Output of generating equipment - 6675 MW
- 18,000 employees
- Over 23 billion kW/h per annum
- Length of heat network - 900 km
- ISO 14001



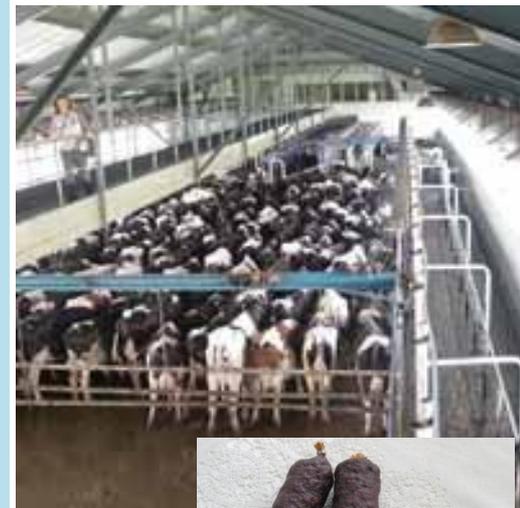
- 4,000 employees
- Projects in Bulgaria, Cuba, Syria, Iraq and Pakistan

Technopolis Invent :  
a cutting-edge  
energy enterprise

# Energy Production Cluster

**The agro-industrial complex is one of the most sustainable sectors of the Tatarstan's economy. By the end of 2009 over 140,000 workers were employed in agriculture.**

In all sectors of economy the overall output accounted for \$4 billion. In 2009, over 4,8 million MT of grain was gathered, 1.9 million MT of milk produced, 413,000 MT of cattle and poultry bred. Despite the fact that the territory of the Republic lies within the risky agricultural zone, it enjoys self-sufficiency in basic agricultural produce and is successful in selling them outside the republic.



# Agriculture

**OAD Holding company AkBars:** broiler stock of over 1.6 million heads. Annual sales is 49,000 MT of poultry with over 80 kinds of meat products.

**OAD Krasny Vostok-Agro:** the Russia's largest manufacturer of milk. Holds over 200,000 hectares of land and over 130 enterprises. 6 mega-farms (4,000-5,000 milk cows each) in Tatarstan, with the area of each exceeding 86,000 square metres. By 2012, the company plans to increase its daily milk yield up to 1 million litres.

**ZAO Agrosila Group:** 3 processing enterprises and 5 agricultural firms. The total farmland area is over 220,000 hectares. In 2008, it gathered 425,000 MT of grain. Comprises OAO Chelny-Broiler with over 50,000 MT of poultry a year.

**OAD Tatarstan Sete** - 5 large dairy complexes, each rated at 800-1000 heads; construction of 4 more dairy farms is planned.

**OAD Vamin-Tatarstan** - 28 milk processing enterprises, 10 cereal receiving stations. The total farmland area is 443,800 hectares, of which 370,000 hectares is arable land. The cattle stock is 107,800 heads, including 40,400 heads of milk cows and 86,000 heads of pigs. Milk processing output in 2008 totalled 620,000 MT; grain production, 705,000 MT; and meat production, 18,000 MT. The number of employees is about 21,000, including some 13,000 persons directly occupied in agricultural activities.

**Law of the Republic of Tatarstan “On Foreign Investment in the Republic of Tatarstan” provides for the following State guarantees and support of foreign investors:**

- The guarantee of legal protection of foreign investors;
- The indemnification and compensation for damages to foreign investors;
- The guarantee of use and transfer of profits, incomes, and other legally acquired amounts;
- The guarantee upon termination of investment activities;
- Financial support of foreign investors;
- The guarantee against unfavourable changes in legislation of the Republic of Tatarstan.



## The Russian regions

Moscow is not everything

### The top 9 regions with above-average investment potential and below-average investment risk

1995-2007 (2008)

	Investment potential	Investment risk	Investment climate
Moscow	16.1 (17.6)	0.77 (1.02)	1A (1B)
St. Petersburg	5.5 (6.5)	0.82 (0.93)	1B (1B)
Moscow R.	4.1 (4.8)	0.87 (0.91)	1B (1B)
Samara R.	2.2 (2.0)	0.98 (1.07)	2B (2B)
Krasnodar T.	2.1 (2.6)	0.90 (0.73)	2B (2A)
Nizhni Novgorod R.	2.1 (2.0)	0.87 (0.87)	2B (2B)
<b>REPUBLIC OF TATARSTAN</b>	2.0 (2.1)	0.82 (0.82)	2B (2B)
Rostov R.	1.9 (2.0)	0.93 (0.79)	2B (2A)
Rep. of Bashkortostan	1.9 (1.8)	0.91 (0.91)	2B (2B)



# Doing Business in Russia 2009



## Doing Business in Russia: where is it easiest?

---

- 1 Kazan (easiest)
  - 2 Tver
  - 3 Petrozavodsk
  - 4 Rostov-on-Don
  - 5 Tomsk
  - 6 Irkutsk
  - 7 Perm
  - 8 St. Petersburg
  - 9 Voronezh
  - 10 Moscow (most difficult)
-



# Ministry of Industry and Trade

GOVERNMENT

Русский English Татарча

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## Investment climate in the Republic of Tatarstan

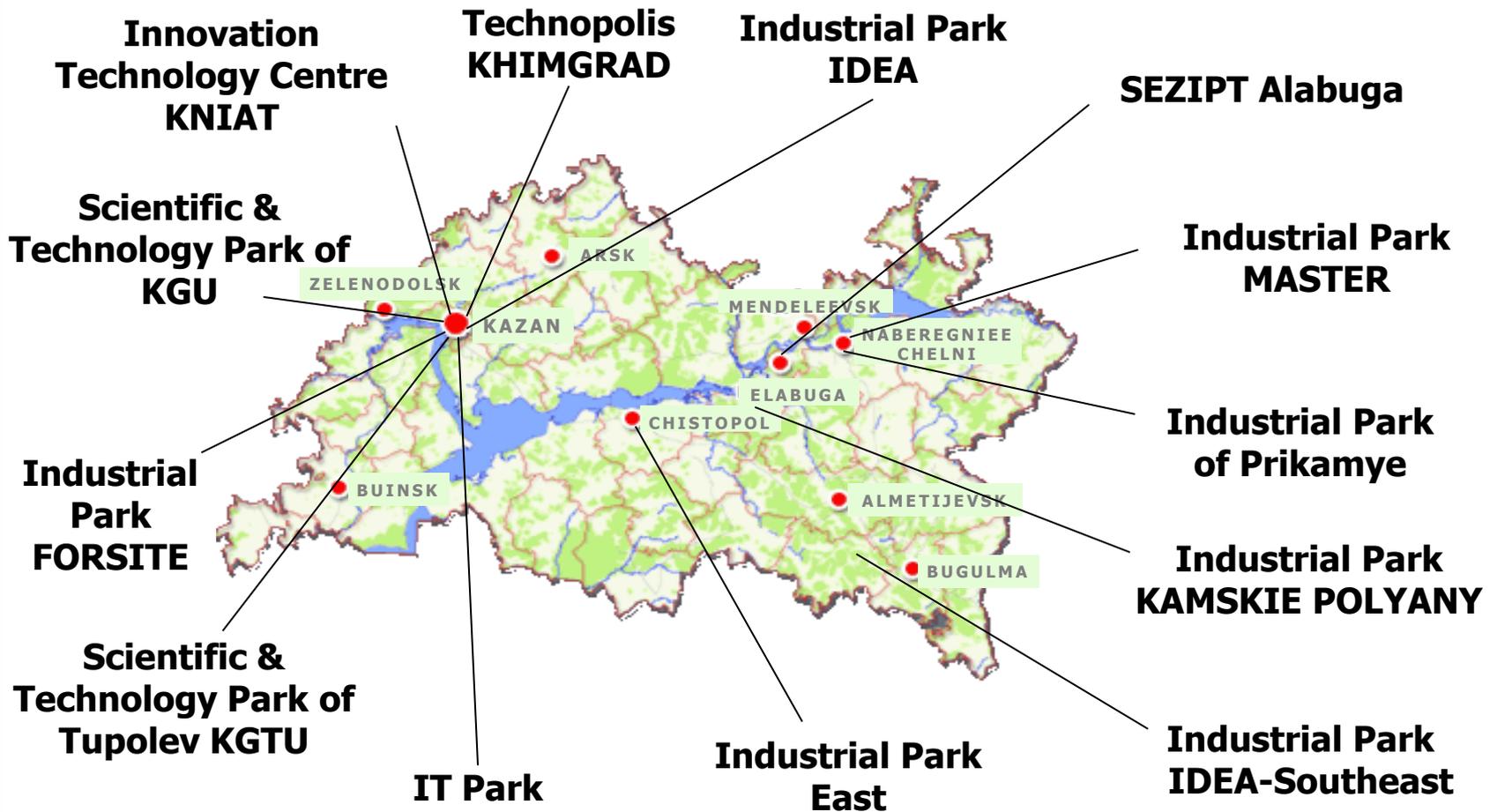
- > [Attraction of investment](#)
- > [Special economic zone of industrial production type in the Yelabuga district of the Republic of Tatarstan](#)
- > [Commercial organizations with foreign investments](#)
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# Promotion of Investment



# Industrial and Investment Sites in Tatarstan



Planned completion in 2010

IBM Company project :

Technological centre of IT developments for built-in systems in the field of mechanical engineering and petrochemical sector.



**Industrial Park Idea**

**Technopolis  
Khimgrad**

Location

**IT-park**

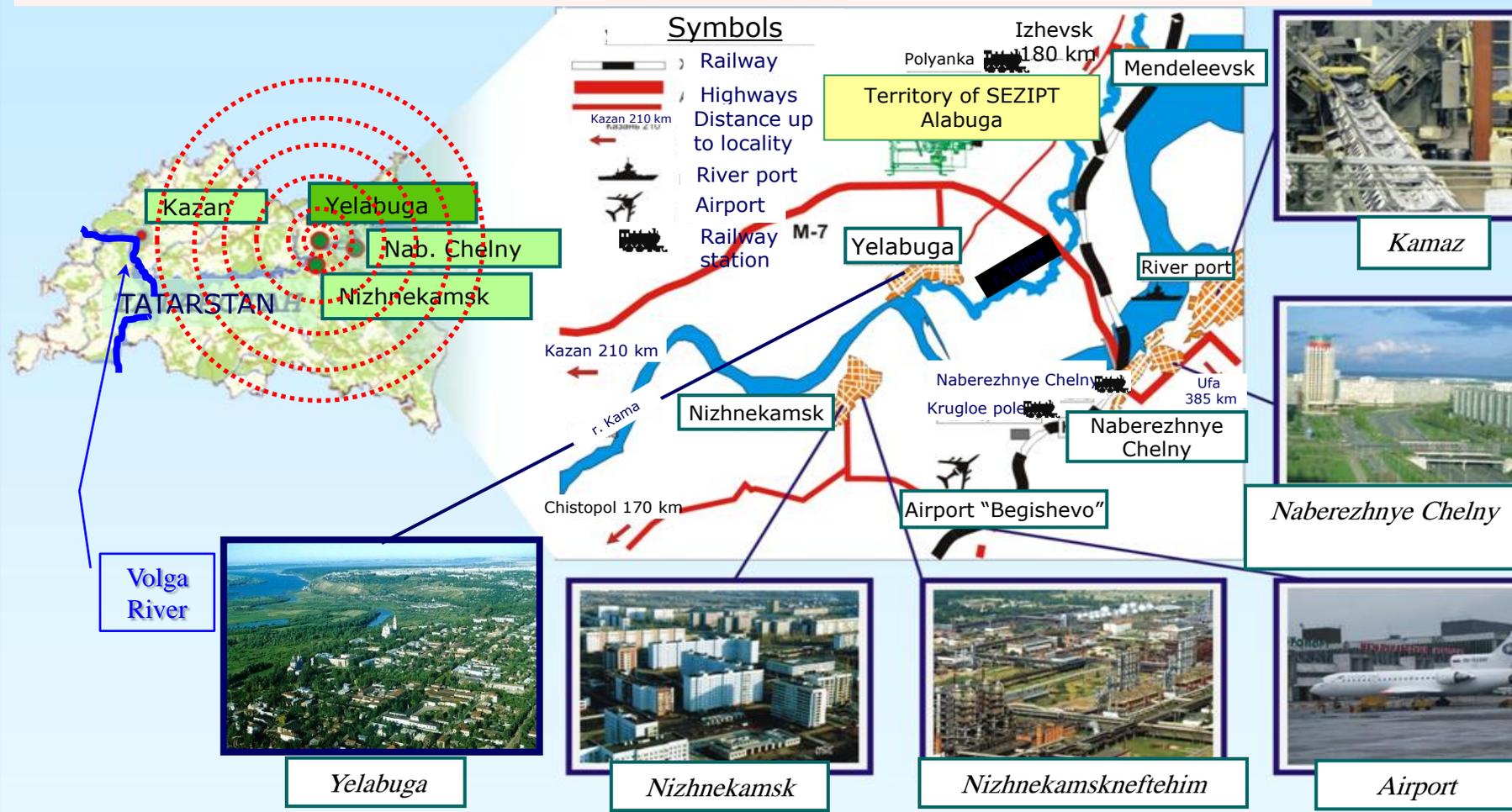
total area of 30,765 square metres

Some 40 enterprises is involved in the project, including KAMAZ, Severstal-Avto, POZIS, KMPO, Kazanorgsintez etc.

**Investment:**  
Government budget: \$200 million  
Private funds: \$56 million

**New Project of Technopark  
in the Sphere of High Technologies**

SEZIPT is located near Yelabuga, Yelabuga District of the Republic of Tatarstan, 25 km away from Naberezhnye Chelny, 40 km away from Nizhnekamsk, and 215 km away from Kazan (the capital of the Republic of Tatarstan). Total SEZIPT area is 20 square kilometres



# Special Economic Zone of Industrial Production Type (SEZIPT)

By 2019, the facilities of 40 residents is scheduled to be launched with a total investment of some \$2 billion. 16,000 new jobs is planned to be created

**Sollers -Yelabuga**

75,000 Fiat Ducato commercial vehicles (\$140 million).

**ZAO Polimatiz**

Polymers (\$50 million).

**Rockwool (Denmark)**

Mineral wool 100,000 MT(\$105 million).

**Sollers -Isuzu**

25,000 trucks a year (\$14,5 million).

**ZAO Technical Equipment Plant**

Heating, conditioning, and ventilation systems (\$21.6 million).

**OOO P-D Tatneft-Alabuga Steklovolokno («Preiss-Daimler»+Tatneft)**

Fiberglass and products based on it.

Output - about 19,000 tons a year (€ 74 million).

**OOO Septal**

Equipment for local and small sewage systems.

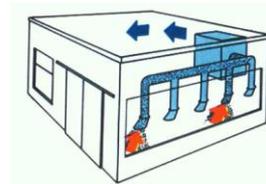
Volume – about 7,000 units a year ( € 28 million).

**OOO Air-Liquide Alabuga**

Technical gases ( € 35 million).

**OOO Akultchev- Alabuga** (€ 11 million)

Confectionery and bakery products



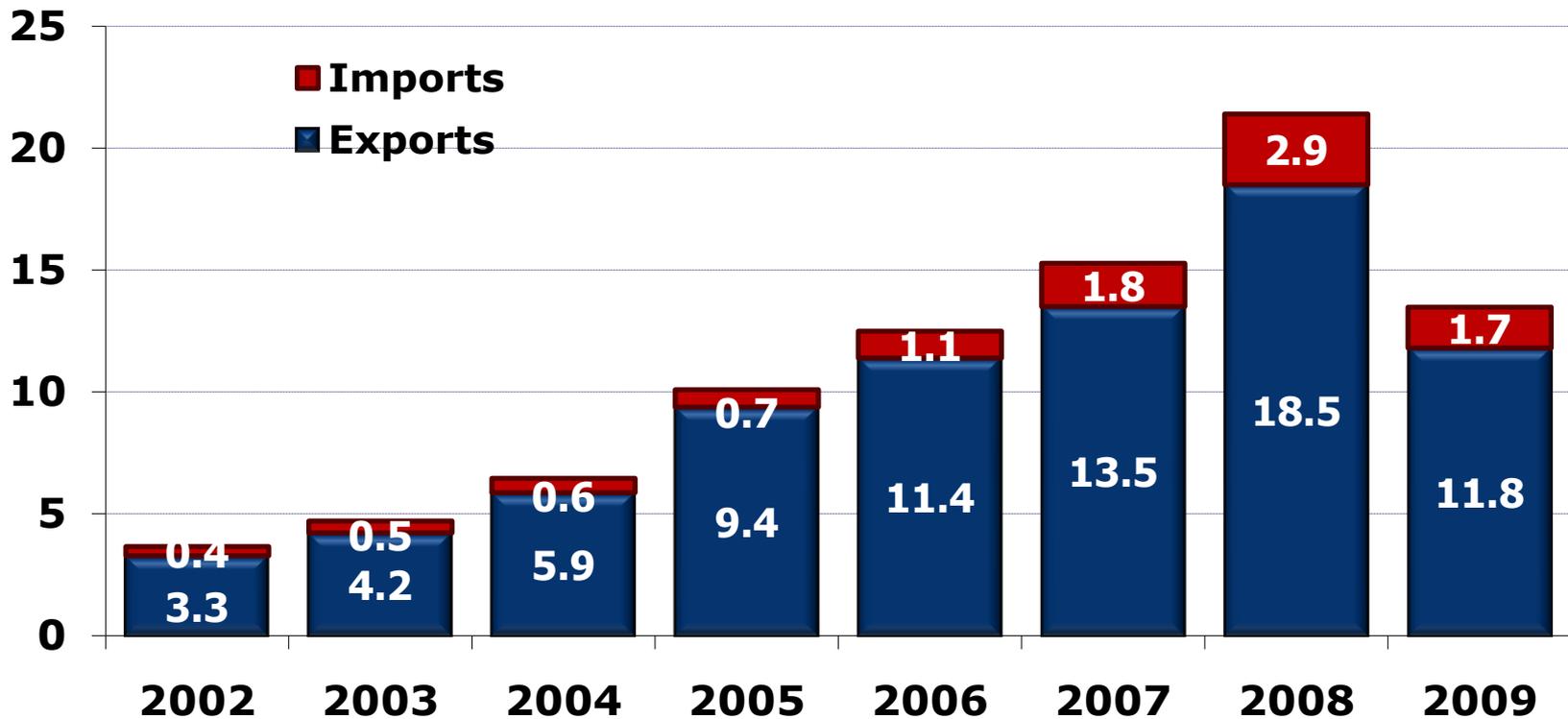
# Residents of SEZIPT Alabuga (Investment)

Tax name	Rate
1. Income tax	20.0%
For residents	15.5%
2. Property tax	2.2%
For residents	0%
3. Land tax	1.5%
For residents	0%
4. Transport tax	Depending on the type and horsepower of a vehicle
For residents	0%



## Tax Privileges to SEZ Alabuga Residents

\$ Billion



Over 100 countries are trading partners of TATARSTAN

## Foreign Trade Turnover



DAIMLER

ISUZU

PRICEWATERHOUSECOOPERS 

QUINN group



Schneider  
Electric



AIG



METRO  
Cash & Carry

real

Raiffeisen  
Meine Bank 

IBS  
GROUP

FUJITSU

Major International Brands in Tatarstan

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**THANK YOU**